4sight
Holdings Limited
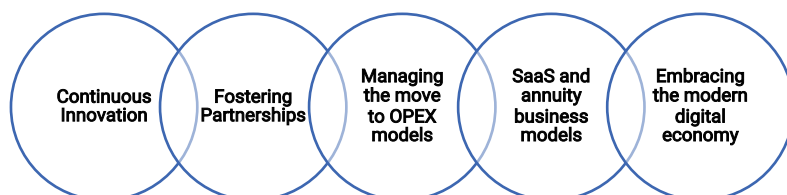
Company Profile

ABOUT 4SIGHT HOLDINGS

Formed in 2017, 4Sight Holdings is a JSE AltX listed, multi-national, diversified technology group. Its purpose is to invest in companies with extensive product and services portfolios, focused on 4IR technologies and to develop and grow those solutions.

The company's mission is to empower our partners to future-proof their businesses through digital transformation in order to make better and more informed decisions in the modern digital economy.

4Sight's business model enables its partners to take advantage of products and solutions within its group of companies, which will allow them to enjoy turnkey digital transformation solutions across industry verticals. This is supported by a focused 'blue ocean' strategy comprising:

- Continuous Innovation
- Fostering Partnerships
- Managing the move to OPEX models
- SaaS and annuity business models
- Embracing the modern digital economy

4Sight focuses on a cross section of established, new, and emerging technologies. These include: Artificial intelligence (AI) solutions with machine learning, big data, cloud & business intelligence solutions, digital twin & simulation, information & operational technologies, horizontal & vertical integration, industrial internet of things, cloud service provider, robotic process automation and augmented & virtual reality solutions.

These 4IR technologies manifest in the various solutions we deliver to customers in the industrial industry across the private and public sector.

4Sight Holdings' vision is to be "The Digital Transformation Partner of Choice" to empower our partners to future-proof their businesses through digital transformation"

4SIGHT HOLDINGS BY THE NUMBERS

12 Subsidiaries

+400 Permanent staff members

3K Customers serviced

30 Operating countries

$44.5m Total group revenue (2018)

1.13 HEPS in US cents (2018)

79% Revenue from Africa (2018)

9 Strategic Global Software Partnerships

Financial information based on 4Sight's 2018 Annual Report

WHY 4SIGHT HOLDINGS

With the emergence of 4IR and exponential technologies, there is an opportunity in the South African market for the country's first 4IR-focused listed ICT, enterprise and investment company. 4Sight was created to leverage 4IR technologies to deliver meaningful business value and returns for industrial, telecommunications, and other corporate entities, as well as the public sector, in South Africa and across the globe.

The group acquires businesses that address legacy and emerging challenges using 4IR-specific digital transformation technologies. Our subsidiaries have proven track records of solution delivery to multi-national companies, and utilise teams of highly skilled, educated, and experienced specialists.

Our subsidiaries have empowered and enhanced each others offerings with new technologies, products, services and best practices. This allows 4Sight to be greater than the sum of its parts. This is coupled with strong partnerships with global software and technology companies, allowing partners and customers to enjoy industry-leading 4IR solutions. These deliver a positive return on investment, while ensuring strong financial growth for our stakeholders.

OUR OPPORTUNITY

In the modern digital economy, the convergence of operational technologies (OT) and information technologies (IT) has become a key Initiative for many companies across their business environments (BE). The World Economic Forum has identified this convergence as one of the key digital transformation initiatives over the next 5 years.

Across the 4Sight Group, our teams sit with the core capabilities (people, skills and technologies) to accelerate the convergence between the OT, IT and BE worlds through our integrated solutions. This empowers us to create a new revenue streams and relevance for our partners.
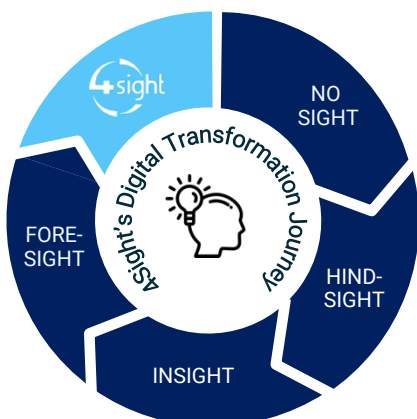
Business Environment

Operational Technology Environment

Information Technology Environment

OUR APPROACH

Our frameworks empower our partners to embrace organisation-wide digitalisation focusing on people and data-centric journey's. This allows data and new technologies to amplify an organisation's human capital, in order to thrive in the modern digital economy.

Through our approach, we are able to take our partners on a journey from "no-sight" (zero-digital, no data visibility and running the business blind) to "foresight". That is, the ability to predict the future using real-time "insight" data and technologies like ML, AI and digital twin to make continuous and meaningful decisions based on what will happen.

Our end goal remains to transition our customers into the realm of "4Sight", using autonomous intelligence solutions where the technology not only makes recommendations but also implements the decisions to maximise business profitability, efficiency and minimising risk.

OUR PARTNERS

Partnerships with key vendors enable us to bring our own leading solutions (built on our own substantial IP) coupled with best in breed 4IR solutions to our customers across our various markets and verticals. Strategic partners include:

OUR DIFFERENTIATORS

4Sight Holdings presents an ideal 4IR technology and investment opportunity, offering:

- An experienced executive management team
- Domain and subject matter experts in the Group;
- A clear focus on OT, IT and business environment 4IR technology solutions;
- Maximised returns in emerging market environments;
- A diversified portfolio of technology and currency investments;
- A combination of developed and emerging market solutions;
- Integrated technology solutions and best practices between subsidiaries;
- Strong network of partners and software distribution relationships;
- A solution portfolio with a multi-industry focus
- Our structure supports agile innovation and solution development for partners.

OUR SUBSIDIARIES

AccTech Systems has been servicing the private and government sectors with enterprise resource planning (ERP) products since 1994, with over 1,200 customers and 35,600 users (80% in RSA). The AccTech offering is geared towards 4IR and the digital transformation of its customers. This business transformation journey includes engaging customers, empowering employees, transforming products and optimising operations.

The main products and services include business software (ERP), business process management (BPM), human resource management (HRM), data analytics and advisory, business intelligence (BI), implementation services, software development and system support.

AccTech's innovation is driven in the Microsoft Azure Platform as well as with key intellectual property in AccTech's integration software. AccTech runs an extensive alliance programme in Africa, with business operations on a franchise agreement as AccTech Namibia, Botswana, Malawi, Zambia, Copperbelt, Tanzania, Kenya and Ghana.

The AccTech team received the awards for the Sage MEA Partner of the Year, Sage Cloud Partner of the Year and the Microsoft Hybrid Cloud Partner of the Year respectively.

AGE Technologies is a leading system integration company, specialising in automation, electrical and green energy engineering projects across Africa. Within the group, AGE is responsible for linking the customer's physical plant to the digital world.

Digitisation is achieved by utilising world-class IoT (Internet Of Things) devices and automation solutions, improving operational efficiencies and driving innovation. Engineering services include consulting, design, system development, commissioning and support. The group currently operates in 20 countries.
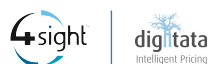

BluESP is a leading engineering technology company, focusing on delivering software solutions to industrial customers. These solutions enable companies to operate their processing plants or manufacturing processes optimally, maximising revenues, eliminating inefficiencies and minimising costs.

BluESP is an AspenTech partner and brings its technologies to the African market. BluESP also sells and supports the Aspen Engineering Suite that enables seamless workflow in the design and costing of new processes for industrial customers.

OUR SUBSIDIARIES

Casewise specialises in enterprise architecture, enterprise data modelling and design – the pillars of enabling digitisation of physical assets. These data management tools form the basic design and deployment tools of analysing, constructing, and deploying data in 4IR applications.

Digitata Insights enables intelligent digital transformation for mobile operators and brands by applying gamification to customer engagement to drive specific human behaviour. This allows clients to gain meaningful insights into how their customers engage with their products and services.

Digitata's suite of intelligent mobile, voice, and data products intelligently transforms pricing for mobile operators. By using big data and machine learning algorithms, mobile operators can make better and more informed decisions regarding product pricing to meet and exceed business objectives. This is enabled through Vaitom, Digitata's Intelligent Pricing Platform.

Dynamics Africa has been appointed by Microsoft as an indirect Cloud Solutions Provider (CSP) for the Middle East, Central Europe and Africa regions.

The CSP programme allows for the distribution of Microsoft's range of cloud applications, including Office 365, Dynamics Africa 365 and Microsoft Azure, to its dedicated partners across the globe.

Digitata Networks offers mobile operators a suite of subscriber-centric, network-centric, site-centric and multi-centric solutions. The solutions assist mobile operators to monitor, audit, control and automate mobile technologies (2G, 3G, 4G) across multi-domains (RAN, CS-Core, PS-Core, TX), and are OEM independent.

Fleek provides the ability to digitise and optimise business-to-consumer communication touch points through fixed-line networks. This is done using voice-over-Internet protocol (VOIP) in a cloud-based call centre and private branch exchange (PBX) solution environment.

OUR SUBSIDIARIES

One Source Africa (OSA) provides strategic advisory and implementation services to enterprises across innovation, affordability and effectiveness of governance, risk and compliance systems. This includes best practice services to grow its respective business entities. OSA advises customers with quantitative risk – from data analytics rather than subjective opinions.

Simulation Engineering Technologies (SET) is a leading computer simulation consulting and software company that specialises in creating accurate discrete-event and continuous computer simulation models of complex systems. SET operates in the mining, rail, logistics, manufacturing and service industries. SET is also the African distributor of Simio Software for industrial simulation development.

Strategix Applications Solutions (SAS) is the developer of the xGRC Software Suite, which provides an integrated management system for governance, risk and compliance (GRC), health, occupational health, safety, environment and quality, based on the various ISO Standards for industrial and other sector customers. This assists customers in digitising GRC as part of the digital transformation strategy.

PROVIDING SOLUTIONS FOR THE 4IR ECONOMY

Our business model enables us to take advantage of various products and solutions within our group to deliver 4IR focused digital transformation solutions to customers.

As we see the 4IR economy continue to grow across industry, both in the public and private sector, we deliver the following digital solutions:

AUTOMATION
Implement and integrate all sensors, instrumentation and SCADA systems for the automation and digitisation of operational environments to render needed data to transform the operational environment.

DIGITAL TRANSFORMATION ENABLEMENT
Digital platforms assist the client in the journey towards a digital business or customer engagement with change management, simulation engineering, modern workplace support, customer journeys and gamification.

INTELLIGENT ALGORITHMS
Algorithms build on intellectual property to deliver distinct services to customers such as intelligent pricing, real-time optimisation, or prescriptive maintenance. Core AI platforms reside in this service offering.

CLOUD COMPUTING
Platforms that aggregate, develop and manage cloud applications, infrastructure and resources.

PLATFORM INTEGRATION
Integration software to expose any system's data via application programming interfaces (API) for integration purposes.

PERFORMANCE, RISK AND SECURITY
Secure any digitisation effort in the business, measure the performance of transformation, manage the risks, compliance and governance of people, processes, machines and the environment.

ENTERPRISE OPERATIONS
All ERP, CRM, health, safety, quality and environmental (SHEQ) systems and supply chain management (SCM) systems.

OPERATIONS MANAGEMENT
Aggregation of technologies such as manufacturing-execution systems, maintenance, and asset optimisation onto the same platform for push-through to ERP systems to manage your environment in real-time.

BUSINESS INTELLIGENCE AND DATA ANALYTICS
Reporting and analytics on data. Includes all elements from data strategy to converged data streaming in warehouses, lakes, cubes and marts.

AUGMENTED AND VIRTUAL REALITY
AR is a interactive experience of a real-world environment where the objects reside in the real-world. VR is an interactive computer-generated experience taking place within a simulated environment and not in the real world.

CONTACT US

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Eric van der Merwe
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Directors (Non-Executive)

Hemmanth (Herman) Singh
(Independent Acting Board Chairman &
Audit and Risk Committee Member)

Andrew Murgatroyd
(Independent Audit and Risk Committee
Chairman)

Jacob Stefanus Johannnes (Johan) Nel
(Independent Audit and Risk Committee
Member & Remuneration Committee
Member)

Marichen Mortimer
(Independent Social and Ethics
Committee Chairperson &
Remuneration Committee Member)

Christopher (Chris) Crowe
(Independent Remuneration Committee
Chairman)

Kamil Patel
(Independent, Mauritian)

Dr Sidharth Sharma
(Independent, Mauritian)